



## BNI GAME - TEAM'S SCORE CHART 2022

Week	Team Venus	Team Jupiter	Team Neptune
Week 1			
Week 2			
Week 3			
Week 4			
Week 5			
Week 6			
Week 7			
Week 8			
Week 9			
Week 10			
Week 11			
Week 12			
Week 13			
Week 14			
Week 15			
Week 16			
Week 17			
Week 18			
Week 19			
Week 20			
Week 21			
<b>TOTAL SCORES</b>			

# Points System

Points Added	Points Assigned
Top 5 Vacant Categories visitor invited	5 points
Top 5 Vacant Categories visitor joins	15 points
Visitor invited	3 points
Visitor Joins	10 points
Internal referral passed	3 points
External referral passed	5 points
Testimonial and thank you for closed business	1 point
1 -2 – 1 (Limit of 2 points per member per week)	2 points
Attending visitor orientation meeting	1 point

Points Deducted	Points assigned
Late for start of meeting	-2 points
Absent without a substitute	-4 points
Forget Door prize	-3 points
Not giving your featured presentation	-2 points
Not giving a thank you for closed business	-2 points



## Rules

- Total the points amassed by each member of the team and sum up weekly as the teams score for that week.
- Announce the teams scores each week with a buzz and fun in the fundamentals
- Announce the top five performers each week with a buzz and fun in the fundamentals
- You can appoint a Game Captain to handle the handle with weekly reminders to members or you can add this function to the Growth Coordinator's functions
- The team names above are just suggestive, the chapter is free to name the teams as it chooses.
- The chapter may also choose to use the Power Teams as the game teams
- If a person joins the chapter during the game but not invited by anyone at the BNI Chapter then they will join the team with the least amount of members. If there is a tie for least number of members, they will join the one with the most amount of game points.
- If a person invited by the chapter joins our BNI group they become a member of the team that invited them no matter what the size of the team.
- Only 2 points per member can be received for one to ones with another member each week.
- If any team drops below 4 members they will receive a +3 point subsidy each week for the duration of the game. If a new member joins they will still maintain this subsidy as being short of an original member.

## ABOUT THE GAME

The game will run for five months weeks, from **March to July 2022**.

Chapters who play The BNI Game (Chapter Tool Kit) know that by putting the fun in fundamentals they have the key to chapter growth and retention. They keep everyone

focused on BNI business and have a little fun in the process too. Not to mention a game end party for all!

For increasing membership and the quality and/or quantity of referrals, and when you're ready for a little more play the BNI Game.

The rules of the game are fairly straight forward. The members within a team are encouraged to work together to accrue points through positive actions such as inviting visitors, punctuality, wearing their pins and producing written testimonials for other members. Members also risk losing points for things like forgetting pins, lateness or absence. You can view the details of the point system and rules below.

A word from BNI Expert; “Remember, it may be a N25,000 cash prize now...but if the right visitor enters the room it could open big doors for your business.”

Remember you owe it to your team to win points. The more committed you are to the game the higher the chances for your team.

Good luck and may the best team win.

\*Special Bonus: When your visitor joins, they also join your team!

ALWAYS make sure the teams add up the number of points they have generated and announce their scores weekly so as to inspire a little competitive spirit among the members. Keep it fun!

How to get extra weekly surprise bonus points:<sup>[1]</sup> *The whole idea of “surprise bonus points” is to catch members in the act of doing something GOOD, so please do not reveal this list to your members; keep it a secret and have the President randomly pick a different one each week.*



*- Have Fun in the Fundamentals, Eyes Focused on the Business*